## TRUSTED NAMES TRUST WOODHAVEN.

We work with Woodhaven for two key reasons. They have it all so it's a one-stop-shop, and the level of personalized service is what you would expect from a hometown lumberyard. They are efficient from ordering to scheduling to delivery. Woodhaven is one of my most trusted partners. I consider them family.

-CHARLEY WOOD, OWNER OF M.E. WOOD CONSTRUCTION

Woodhaven consistently makes it a point to take care of our wants and needs, growing with us as we have grown. And they share our philosophy of 'always take care of the customer'. That combination is hard to come by and is why we've been loyal for 35 years.

-GREGORY AND STEVEN MILANO, CO-OWNERS OF MILANO BUILDERS

Woodhaven's service is impeccable. They are always on top of my business and willing to help. I'm constantly informed about order status and deliveries to help me to stay on track and save time and money; advised on new products and educational seminars; and questions are always responded to, even after hours.

-CHARLES FARKOUH, PRESIDENT OF HOME & LAND DEVELOPMENT CORP.

The quality of the people at Woodhaven is undeniable. They are sincerely invested in their customers' best interests. They help me strategically order (so I spend less); provide upfront planning input on budgets and designs; conduct key training for staff; are resourceful and go out of their way to help. I couldn't ask for better.

-JIM FRANKLIN, SVP, CONSTRUCTION AT AMERICAN PROPERTIES

Everything just gets done the right way the first time when I work with Woodhaven. They make sure I have no issues with my materials and their team is connected together, so I work with them on everything. Woodhaven is a key partner to me and my business. –ROBERT MURDZA, PRESIDENT OF R.M. ASSOCIATES OF NJ, INC.

The best thing we ever did was to move our business to Woodhaven. The experience has been phenomenal from phone calls that are returned to deliveries that are on time. They are on top of it all and the communication lines are always open. That type of service saves us a bundle. –ROB SHINO, OWNER OF DAKAN HOMES LLC



## EVERYTHING YOU NEED TO BUILD EVERYTHING YOU'RE BUILDING.

Woodhaven has become an extension of my company. They know my end-product, how I like to work, my preferences. The peace of mind I have from the convenience and reliability of working with a partner that understands me that well is immeasurable. –ANDRES HERNANDEZ, GENERAL MANAGER AT BUILDER 22

I've worked with Woodhaven for over 26 years. Our relationship has evolved from being just business to where I consider them friends. On the rare occasion when things aren't 100%, I know they will make it right. That type of attention to my account helps me run my business more efficiently.

-GEORGE KOLOZSVARY, PRESIDENT OF CK CONSTRUCTION

I can buy products anywhere. With Woodhaven, it's about the people first. I know my work matters to them and there is a real effort to always make it right. That's why I'm loyal. They stand with me because I know they stand behind what they do. -RICHARD DICKSON, PRESIDENT OF DICKSON DEVELOPMENT

I need service, quality, and competitive pricing. Woodhaven gives me the best of all three. They get what I need to be done, done. Our relationship is based on creating a delighted end-customer. When the homeowners are happy, I'm happy...and Woodhaven works hard to keep us that way.

-UGUR KAYTMAZ, OWNER OF BLUE CREST BUILDERS

We have relationships at every stage of the game with Woodhaven from our sales rep to the dispatch office. Their responsiveness and service are unmatched, and they never simply say 'we don't do that'. They research to bring forward the solutions we are looking for and help us be our best.

-DAVE PAPE, PRESIDENT OF OLD FORGE BUILDERS INC.

We started with Woodhaven 42 years ago, and never looked back. They have all the materials and the builder-friendly services we need. Woodhaven never gets too comfortable - pricing is always right (we check) - and they always do their best to accommodate our needs. That effort has contributed to our growth and success. –ROBERT P. MARTIN, OWNER OF DOLPHIN HOMES

